# Tuscan Capital Product Guide



## For intermediary use



# TUSCAN<br/>CAPITALpowered byUnderstand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand<br/>Understand

## **Residential Bridging**

### Loan purpose

- Auction / acquisition purchase
- Refinance
- Capital raise
- Securing planning permission
- Short-term business cash flow
- Light and medium refurbishment
- Development exit
- Mortgage delays
- Buy to Let portfolios
- Below Market Value Purchases Considered (up to 90% of PP)

### Fast Track process

- Term sheet within 4 hours
- Automated valuation models (AVMs) / desktop valuations
- Electronic KYC
- Title & indemnity insurances
- No personal guarantees for <65% LTV</li>
- 'Asset first' underwriting approach



### LTV

Residential pro

\*Rate shown is per month and is variable rate inclusive of Bank of England Base Rate

### Key lending criteria

**Borrower locat** 

Loan size

Term

Max Day 1\*\*\*

Interest

Fees

### Valuations

Insurance

Security

\*\* Maximum loan size can be higher on a case by case basis \*\*\*100% of Purchase Price can be achieved by using additional security

	Up to 60%	Up to 65%	<b>Up to 70%</b>	<b>Up to 75%</b>
operty	0.79%	0.89%	0.95%	0.99%

tion	England and Wales
	£150,000 to £10 million**
	3 to 24 months
	75%
	Retained or serviced
	Arrangement fee: 2% No exit cost or early reden
	AVMs and desktop valuation by case basis
	Title insurance and search possible
	Secured by way of First Le Freehold or Long Leaseho
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nption fees
ons considered on a case
indemnity applied where
egal Charge over the Id Title(s)





## **Refurbishment (GDV) Lending** Residential

## Light refurbishment

- Works loan limited to 50% of open market value (OMV)
- Energy Performance Certificate (EPC) enhancements such as upgrading electrics, boiler, insulation for walls and floors, new double / triple glazed windows and doors

## Medium refurbishment

- Loft conversions
- Reconfigurations
- Single storey extensions
- Commercial to residential schemes

\*Floor area not to increase by more than 25%, a maximum cost plan 100% of open market value (OMV), and works duration limited to 12 months.



### 

Light refurbish

Medium refurbi

\*Rate shown is per month and is variable rate inclusive of Bank of England Base Rate

### Key lending criteria

**Borrower type** 

**Borrower loca** 

Loan size

Term

Interest

**Works Funded** 

Maximum Loar **Development** (LTGDV)

Fees

Insurance

Security

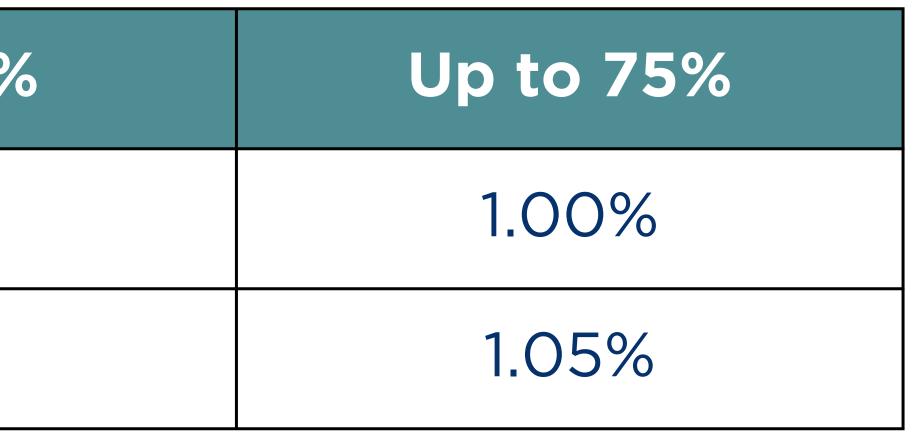




	Up to 70%
nment	0.95%
bishment	1.00%

9	Bridging and development experts
ation	England and Wales
	£250,000 to £2 million
	3 to 24 months
	Rolled
d	100%
n to Gross Value	Up to 65%
	Arrangement fee: 2% Exit fee: 1% (based on Gross Loan rather than GDV)
	Title insurance and search indemnity applied where possible
	Secured by way of First Legal Charge over the Freehold or Long Leasehold Title(s)









# Semi-commercial and commercial bridging

### Loan Purpose

- Auction / acquisition purchase
- Refinance
- Capital raise
- Rental stabilisation periods
- Securing planning permission
- Short-term business cash flow
- Light and medium refurbishment
- Mortgage delays
- Investment portfolios

### Security types

- Mixed use
- Retail
- Office
- Industrial
- Warehouse
- Student accommodation
- Garages / showrooms
- Food outlets
- Factories
- Hotels



### LTV - VP

Semi-commer

- Commercial p

### Key lending criteria

**Borrower loca** 

Loan size

Term

Interest

Fees

Insurance

### Security

\*\* Maximum loan size can be higher on a case by case basis



	Up to 60%	Up to 65%	<b>Up to 70%</b>
rcial property	0.90%	0.95%	0.99%
property	1.04%	1.08%	1.13%

\*Rate shown is per month and is variable rate inclusive of Bank of England Base Rate

ation	England and Wales
	£150,000 to £10 million**
	3 to 24 months
	Retained or serviced
	Arrangement fee: 2% No exit costs or early red
	Title insurance and searc possible
	Secured by way of First Leg Long Leasehold Title(s)

demption fees ch indemnity applied where gal Charge over the Freehold or



